

# One Day Employee Workshop: Deception Detection Skill Mastery

Training time: eight hours

This is a live classroom course. For more information on remote courses go to <https://PamelaMeyer.com/>

## The Pamela Meyer Advantage

Pamela Meyer is known for her riveting keynote speeches and one-hour training sessions. Her TED Talk has been viewed over 30 million times and is the 11th most popular TED Talk of all time. With this *One-Day Employee Workshop*, participants will have next-level access to the science, skills, and secrets of expert deception detectors.

Pamela Meyer's workshops are fast-paced, power-packed days rich with video tests, group exercises, interactive challenges, and role-playing. Participants will experience a fun-filled fascinating day that zips by. Attendees laugh as they learn, yet behind the scenes, Pamela Meyer's training staff will have prepared workbooks, hand-outs, a special online learning area — and they will be carefully assessing the group to ensure they are absorbing the material appropriately to make sure no attendee is left on the fringes.



## Topics Covered

*All seminars present a systematic and easy-to-learn framework for identifying indicators of deception and ethically obtaining reliable, critical information. Participants will be required to actively engage in group activities, individual learning exercises and several rounds of video clip analysis.*

- **Psychology of Deception:** The anatomy of motivation – how to identify someone's primary motivation for lying and internal emotional state
- **Blind Spots and Deception:** How to quickly assess your subject's blind spots
- **Science of Deception:** Five myths about deception that science has debunked
- **Deception and Personality Type:** How different personality types exhibit deception
- **Deception and Gender:** How men lie differently from women and why
- **Verbal Indicators of Deception:** How to spot unconscious lies hidden in someone's sentence structure and word choices
- **Statement Analysis:** How to identify five types of deceptive statements liars will always choose
- **Micro-expression analysis and emotion:** How to detect flashes of emotion on the face by observing eyebrow movements, cheek contraction, and other facial indicators
- **Body language:** How to read and interpret subtle shifts in physical behavior associated with deception, resistance and masking
- **Ethical interviewing:** Identify strategies for eliciting information that are professionally acceptable and grounded in sound ethical deliberation
- **Advanced Interrogation Techniques:** How to prepare for an interrogation or interview, how to construct questions ethically and so they elicit hidden information, how to pace a conversation so information is obtained unobtrusively, six key elements of a good question, how to detect when your negotiating partner is ready to make a move, how to set up the interview room, how to create productive rather than "happy" rapport, how to handle cultural barriers to trust
- **Five Stages of an Effective Interview:** How to obtain critical information when encountering resistance or objections from difficult subjects

### Cancellation and Refund Policy

Where unforeseen circumstances apply, if a Calibrate/Pamela Meyer course is canceled, paid participants will be offered the next available date, or a full refund.

If a participant wishes to cancel and receive a refund in full, they must provide a minimum of 72 hours advance notice by email or by filling out the contact form at <https://PamelaMeyer.com/Contact/>. Refunds will only be provided to individual participants that paid via credit card.

### Bulk Purchase and Bulk Refund Policy

Corporate or institutional clients that have an interest in bulk purchases for their employees can contact Pamela Meyer directly to discuss customization and discounts. Contact Pamela Meyer through a formal inquiry via this form: <https://PamelaMeyer.com/Contact/>. For bulk purchases, refunds will only be offered to employers that have paid their invoices 30 days ahead of the course date. For further information, policies or concerns contact Pamela Meyer and her team via this form: <https://PamelaMeyer.com/Contact/>