

## Virtual Workshop

# Ninety Minute Executive Briefing: Deception Detection and Getting to the Truth

Training time: ninety minutes

This is a live virtual, remote course. For more information on live, in-person courses go to <https://PamelaMeyer.com/>

### The Pamela Meyer Advantage

In just 90 minutes, from your desk at home or at work, you can learn to master the same skills of deception detection that CIA operatives, FBI negotiators and interrogation experts use when conducting advanced credibility assessments. Pamela Meyer trains managers, coaches, HR executives, financial professionals and C-suite executives in spotting deception, eliciting hard-to-obtain information, behavioral ethics, negotiation tactics and inside threats. Leaders at all levels can learn to excel at reading people accurately and getting to the truth. This workshop is highly interactive and concludes with a customized informal Q&A session that leaves each participant armed with a tailored plan for getting to the truth.

### Virtual Course Information

This course will be offered on the Zoom platform.

Participation includes intermittent polling questions.

Participation is required for course credit and certification.

### Topics Covered

Pamela Meyer's carefully crafted workshop covers everything from liespotting in negotiations to ethical interviewing tactics, specifically tailored to executives and senior management. At the end of each session, participants will be able to:

- Read facial micro-expressions to determine subtle signs of deceptive behavior and underlying emotion
- Gain the upper hand in business negotiations by learning specific behaviors liars exhibit while in a negotiation, interview, or briefing
- Identify strategies for eliciting information that are professionally acceptable and grounded in sound ethical deliberation
- Analyze sentence structure, paralinguistic behavior, baseline behavior and facial manipulators for signs of deception
- Obtain critical information under stress, when dealing with challenging situations and employees or crisis scenarios
- Undertake a deception audit throughout an institution or organization to identify key areas of security risk



#### Cancellation and Refund Policy

Where unforeseen circumstances apply, if a Calibrate/Pamela Meyer course is canceled, paid participants will be offered the next available date, or a full refund.

If a participant wishes to cancel and receive a refund in full, they must provide a minimum of 72 hours advance notice by email or by filling out the contact form at <https://PamelaMeyer.com/Contact/>. Refunds will only be provided to individual participants that paid via credit card.

#### Bulk Purchase and Bulk Refund Policy

Corporate or institutional clients that have an interest in bulk purchases for their employees can contact Pamela Meyer directly to discuss customization and discounts. Contact Pamela Meyer through a formal inquiry via this form: <https://PamelaMeyer.com/Contact/>. For bulk purchases, refunds will only be offered to employers that have paid their invoices 30 days ahead of the course date. For further information, policies or concerns contact Pamela Meyer and her team via this form: <https://PamelaMeyer.com/Contact/>