

Virtual Course

One Day Employee Workshop: Deception Detection Skill Mastery

Training time: eight hours

This is a live virtual, remote course. For more information on live, in-person courses go to <https://PamelaMeyer.com/>

Virtual Course Information

This course will be offered on the Zoom platform.

Participation includes intermittent polling questions.

Participation is required for course credit and certification.

The Pamela Meyer Advantage

Pamela Meyer is known for her riveting keynote speeches and one-hour training sessions. Her TED Talk has been viewed over 30 million times and is the 11th most popular TED Talk of all time. With this One-Day Virtual Employee Workshop, participants will work closely with Pamela as she teaches them advanced skills in spotting deception, getting to the truth and developing trust that lasts.

From the comfort of your home or office, sit back and take in this fast-paced, power-packed day rich with video clips, group exercises, interactive challenges, and role-playing... Attendees laugh as they learn, yet behind the scenes, Pamela Meyer's training staff will have prepared workbooks, hand-outs, a special online learning area — and they will be carefully assisting the group to ensure that each participant absorbs the material, and no attendee is left on the fringes.

How it works:

Learn a systematic framework for identifying indicators of deception and ethically obtaining reliable, critical information. Group activities, role plays, breakout sessions, individual learning exercises and several rounds of video clip analysis will be presented via Zoom.

- **Psychology of Deception:** The anatomy of motivation – how to identify someone's primary motivation for lying and internal emotional state
- **Blind Spots and Deception:** How to quickly assess your subject's blind spots
- **Science of Deception:** Five myths about deception that science has debunked
- **Deception and Personality Type:** How different personality types exhibit deception
- **Deception and Gender:** How men lie differently from women and why
- **Verbal Indicators of Deception:** How to spot unconscious lies hidden in someone's sentence structure and word choices
- **Statement Analysis:** How to identify five types of deceptive statements liars will always choose
- **Micro-expression analysis and emotion:** How to detect flashes of emotion on the face by observing eyebrow movements, cheek contraction, and other facial indicators
- **Body language:** How to read and interpret subtle shifts in physical behavior associated with deception, resistance and masking
- **Ethical interviewing:** Identify strategies for eliciting information that are professionally acceptable and grounded in sound ethical deliberation
- **Advanced Interrogation Techniques:** How to prepare for an interrogation or interview, how to construct questions ethically and so they elicit hidden information, how to pace a conversation so information is obtained unobtrusively, six key elements of a good question, how to detect when your negotiating partner is ready to make a move, how to set up the interview room, how to create productive rather than "happy" rapport, how to handle cultural barriers to trust
- **Five Stages of an Effective Interview:** How to obtain critical information when encountering resistance or objections from difficult subjects



Cancellation and Refund Policy

Where unforeseen circumstances apply, if a Calibrate/Pamela Meyer course is canceled, paid participants will be offered the next available date, or a full refund.

If a participant wishes to cancel and receive a refund in full, they must provide a minimum of 72 hours advance notice by email or by filling out the contact form at <https://PamelaMeyer.com/Contact/>. Refunds will only be provided to individual participants that paid via credit card.

Bulk Purchase and Bulk Refund Policy

Corporate or institutional clients that have an interest in bulk purchases for their employees can contact Pamela Meyer directly to discuss customization and discounts. Contact Pamela Meyer through a formal inquiry via this form: <https://PamelaMeyer.com/Contact/>. For bulk purchases, refunds will only be offered to employers that have paid their invoices 30 days ahead of the course date. For further information, policies or concerns contact Pamela Meyer and her team via this form: <https://PamelaMeyer.com/Contact/>